



News Digest

Date **Heading**
16/06/10 Skyware Global launches Asian Division

Skyware Global has announced its expansion into Asia with a base in Shenzhen, China – a division which will provide technical support and consultancy for the company's products and services.

Working with Skyware Global's US and UK engineering operations, its Asian suppliers and manufacturing partners, this division represents another step to ensure that the potential of satellite communications can be fully exploited around the world.

David McCourt, CEO at Skyware Global, says: "With the launch of Skyware Global in Asia, we are building a global footprint to ensure that we can serve the equipment and support needs of the world's leading satellite service providers. We aim to enhance our existing relationships with our partners in China and also lay foundations for future activity across Asia."

The expansion comes with the appointment of two new members of staff, Benjamin Wong joining as Supplier Quality Engineer/Manager (China) and Jeff Loo Ah Beng as New Product Introduction/Procurement Manager. Benjamin and Jeff will join David Lum, Sales and Marketing Director for Skyware Global's Asia Pacific Markets and Buyer, Amy Lu, both already based out in Asia.

Wong brings with him more than 15 years experience. At Skyware, he will be responsible for quality performance within the contract manufacturer and suppliers to improve performance, implement process control and quality plans.

Loo Ah Beng, also with more than 15 years' experience, joins Skyware Global as New Product Introduction/Procurement Manager. He will be responsible for assisting in the selection and management of performance of Asian contract manufacturer and suppliers as Skyware Global looks to implement new product manufacturing with its Asian partners.

Wong and Loo Ah Beng take up their posts working alongside existing Asian based Skyware Global staff, Amy Lu and David Lum. Lu is a Buyer based in Hong Kong, responsible for shipments from Skyware Global's Asian suppliers to and from their European and US operations, and Lum works as Sales and Marketing Director for Skyware Global's Asia Pacific Markets.

David McCourt added: "Since last year when we created Skyware Global, we've now brought together a number of leading satellite companies from around the world – Raven, ASC and Skyware – to become the global leader in satcom terminal equipment. The opening of our new Asian division and the appointments of Benjamin, who brings excellent electronics experience, plus Jeff's operational, supply chain and logistics experience, will help us in this drive."

Recent Skyware Global developments include:

- Awarded contract by ViaSat Inc, to help deliver high speed broadband via satellite through the deployment of two new Skyware Global designed consumer Ka-band satellite antenna models, for use with the Eutelsat KA-SAT satellite with planned coverage over Europe, the Middle East, and Northern Africa from early 2011, as well as with ViaSat's own satellite, ViaSat-1, covering the North American market.

- Awarded contract by Advantech Wireless Broadband to design and supply antennas for its recent multimillion dollar contract win to provide a new VSAT satellite communications network to the Venezuelan national telecoms service provider, CANTV, which includes 3,200 remote VSAT (Very Small Aperture Terminals) stations, designed to transmit Internet, voice, video, data, videoconferencing and television services.



Skyware Global Opens Facility in China

June 23, 2010 | Satellite Today | Staff Writer

[Satellite TODAY 06-23-10] **Skyware Global** has opened a facility in Shenzhen, China, to provide technical support and consultancy for the company's products and services and to build on Asian expansion efforts, the company announced June 21.

Skyware appointed Benjamin Wong as supplier quality engineer and manager for China and Jeff Loo Ah Beng as new product introduction and procurement manager.

"With the launch of Skyware Global in Asia, we are building a global footprint to ensure that we can serve the equipment and support needs of the world's leading satellite service providers. We aim to enhance our existing relationships with our partners in China and also lay foundations for future activity across Asia," Skyware CEO David McCourt said in a statement.



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Skyware Global announced its Asian expansion setting up base in Shenzhen, China – a division which will provide technical support and consultancy for the company's products and services. Working with Skyware Global's US and UK engineering operations, its Asian suppliers and manufacturing partners, this division represents another step to ensure that the potential of satellite communications can be fully exploited around the world. The expansion comes with the appointment of two new members of staff, Benjamin Wong joining as Supplier Quality Engineer/Manager (China) and Jeff Loo Ah Beng as New Product Introduction/Procurement Manager. Benjamin and Jeff will join David Lum, Sales and Marketing Director for Skyware Global's Asia Pacific Markets and Buyer, Amy Lu, both already based out in Asia.

